

GAPA Budget

Ordinary Income/Expense

Income

2022 Conference Income

24,000 24,000 -

Dues Income

632,500 632,500 -

Total Income

656,500 656,500 -

Expense

2022 Conference Expense

22,660 22,660 -

Federal Affairs

AFSA

1,000 1,000 -

Association Oversight

30,000 20,000 10,000

Congressional Counsel

60,000 60,000 -

FTC NPRM on Auto Sales 1/3

Media

39,000 36,600 2,400

Postage

34 (34)

Subscriptions

100 100 -

Travel

3,333 1,000 2,333

Telephone

100 100 -

VPP Website

667 667 -

Total Federal Affairs

134,200 119,501 14,699

State Lobbying

Alabama

72,000 48,000 24,000

California

36,000 (36,000)

Colorado

20,000 48,000 (28,000)

Connecticut

17,500 17,500 -

Delaware

30,000 30,000 -

Georgia

40,000 25,000 15,000

Kansas

63,000 28,000 35,000

Lobbying Expenses

3,100 3,100 -

Maryland

60,000 37,500 22,500

Michigan

12,000 24,000 (12,000)

New Mexico

20,000 - 20,000

Oklahoma

36,000 36,000 -

Travel (lobbying)

10,000 10,000 0

Wyoming

20,000 5,000 15,000

Total Lobbying

403,600 348,100 55,500

Operations

Accounting Fees

1,850 3,583 (1,733)

Association Management

100,000 66,667 33,333

Business Registration Fees

149 (149)

Filing Fees

130 307 (177)

Insurance - Liability, D and O

3,000 3,000 -

Legal Fees

- -

Membership

800 (800)

Miscellaneous Expense

60 265 (205)

Online Research

4,000 5,143 (1,143)

Photocopying Expense

700 1,661 (961)

Postage/FedEx

200 367 (167)

PPAM Fee 1/3

151,657 (151,657)

Registered Agent Fee

430 452 (22)

Supplies

375 633 (258)

Telephone

500 140 360

Travel (non-lobbying)

5,000 3,000 2,000

Website Hosting/Development

3,000 1,800 1,200

Total Operations

119,245 239,626 (120,381)

Total Expense

679,705 729,886 (50,181)

Net Ordinary Income
Income

<u>(23,205)</u>	<u>(73,386)</u>	<u>(50,181)</u>
<u>(23,205)</u>	<u>(73,386)</u>	

Bank Balance 12.31.2021	847,239
Profit/(Loss) 2022	<u>(73,386)</u>
Forecast Balance 12.31.2022	<u>773,853</u>